



# PUBLIC EXPOSE PAPARAN PUBLIK

**PT Elang Mahkota Teknologi Tbk (EMTK)**

SCTV Studio, 8th Floor SCTV Tower, Senayan City  
Jl Asia Afrika Lot 19, Jakarta 10210  
**Jakarta, 14 Juni/ June 2023**





**Emtek**

# AGENDA

**1. About EMTEK Group**

**2. Track Record**

**3. Financial Performance**



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## **DIREKSI** ***BOARD OF DIRECTORS***

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**Alvin W. Sariaatmadja**  
*President Director*



**Sutanto Hartono**  
*Vice President Director*



**Jay Geoffrey Wachter**  
*Director*



**Yuslinda Nasution**  
*Director*



**Sutiana Ali**  
*Director*



**Titi Maria Rusli**  
*Director*





**Emtek**

## DEWAN KOMISARIS *BOARD OF COMMISSIONERS*

---



Eddy K. Sariaatmadja  
*President Commissioner*



Susanto Suwanto  
*Commissioner*



Stan Maringka  
*Independent  
Commissioner*



Pandu Patria Sjahrir  
*Independent  
Commissioner*



Marianna Sutadi  
*Independent  
Commissioner*



**Emtek**

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# BUSINESS PORTFOLIO

## EMTEK GROUP

### MEDIA PLATFORM

Nationwide FTA Stations in Indonesia



DTH Pay TV



Leading Outdoor Ads in Indonesia



### SERVICES



ABHIMATA



Powering  
Communication



premium made digital

### HEALTHCARE

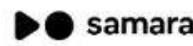


We Care with Passion



Eye Hospitals and Clinics

### CONTENT HUB



### DIGITAL MEDIA

A group of:



### DIGITAL MEDIA

### DIGITAL BUSINESS

### DIGITAL BUSINESS





**Emtek**

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## Awards 2022

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The 9th Ranking of  
Indonesia Best Public  
Companies (Overall),  
The 8th Ranking of ASEAN  
Best Public Companies  
(Overall),

The 1st Ranking of  
Indonesia Best Public  
Companies

Based on WAI™ 2022 in  
Industry Category of  
Media & Entertainment  
**SWA 100**

8 September 2022



- **ESG Quality 45 IDX Sustainable and Responsible Investment (SRI KEHATI)**  
- 24 June 2022
- **ESG Sector Leaders IDX KEHATI**  
- 24 June 2022



**IDX LQ45 low carbon leaders**  
- 11 November 2022.



**S&P Global ESG and Dow Jones Sustainability Indices (DJSI) 2022**  
- 23 September 2022.



**FTSE Russell ESG Rating and FTSE4Good Index Series**  
- 1 November 2022





**Within Our Media Business Group, we are strengthening and transforming our Conventional Media Business by Extending to various Platforms, Content Production, and Advertising Services creating a holistic media ecosystem**

01

**Strengthen our Leadership in Multi-platforms Media**



02

**Established extensive Content Production capabilities**



03

**Broaden other Marketing / Advertising Business capabilities**





2023: SCM maintained LEADERSHIP in FTA TV Post ASO with our Top performing Drama, News, and Entertainment Programs



#1 from 1 Jan 2023 - Now  
(Except Week 10)



#3 from 8 Jan 2023 - Now  
(Except Week 3, 4, 6, 9, 11,16,19-20)



#5 from 2 Feb 2023 - Now  
(Except Week 13, 16, 17,20-22)

General Entertainment Share

Channel	Jan - May '23
	Share
SCTV	14.5
MNCTV	12.9
IVM	11.7
RCTI	11.3
MENTARI	7.8
TRANS7	7.5
GTV	6.6
ANTV	5.4
TRANS	5.3
RTV	3.3
NET	1.5
MOJI	1.5
TVRI1	0.4
TV LAIN	2.3

News Channel Share

Channel	Jan - May '23
	Share
INEWS	3.0
KOMPASTV	1.7
TVONE	1.6
METRO	1.1
CNN INDONESIA	0.7

Top 5 Drama Programs

- SCTV 1. BIDADARI SURGAMU
- SCTV 2. CINTA SETELAH CINTA
- SCTV 3. TAKDIR CINTA YANG KUPILIH
- SCTV 4. PARA PENCARI TUHAN 16
- 5. PREMAN PENSIUN 8



Top 5 News Programs

- INDOSIAR 1. SIDANG ISBAT PENENTUAN 1 SYAWA
- INDOSIAR 2. SIDANG ISBAT PENENTUAN 1 (R)
- SCTV 3. LIPUTAN 6 PETANG TERKINI
- INDOSIAR 4. MUDIK ASYIK
- SCTV 5. 27TH LIPUTAN 6 SIANG

Top 10 Entertainment Programs

- SCTV 5. SHARE THE EPIC WITH GALAXY S23
- 6. KILAU KONSER FAREL PRAYOGA
- INDOSIAR 7. D'KOPLO GRAND FINAL 2023
- INDOSIAR 9. KONSER D'KOPLO 2023
- INDOSIAR 10. AKSI INDONESIA 2023(R)

# We Launched 2 New Television Channels Successfully, Utilizing FIFA World Cup's Momentum (Simulcast on MOJI)



As Multiplex Operators, we have the rights to have 2 additional licenses while maximizing the content utilization



15-40 y.o | Middle Upper  
Youth, Sports Lovers &  
Entertainment

1.5%  
Audience  
Share



FIFA WORLD CUP  
Qatar 2022



#5 FTA Nationwide  
Indonesia's **fastest growing** TV station



Kids/Moms w/ Kids | Upper  
Kids & Youth Contents

7.8%  
Audience  
Share

Reaching the highest share of **7.8** within less than 5 months since formally launched





# Our DTH satellite TV service covers areas in Indonesia not covered by terrestrial network



3.7 Mio

est. active household users

38%

est. market share of DTH

31 provinces

coverage across Indonesia

3 years

since launch to reach 38% DTH market share



# With Digitalization, we have expanded our reach to Digital Media Platform through our extensive publisher network

Extensive publisher network with 9 Top performing sites

NEWS

merdeka.com

LIPUTAN 6

ENTERTAINMENT

KapanLagi.com

BRILIO.NET  
YOUNG · FUN · CREATIVE

LIFESTYLE

FIMELA

Dream  
MUSLIM LIFESTYLE

SPORTS

BOLA.COM

BOLA.NET

AUTOMOTIVE

OTOSIA.COM

112 Mio+

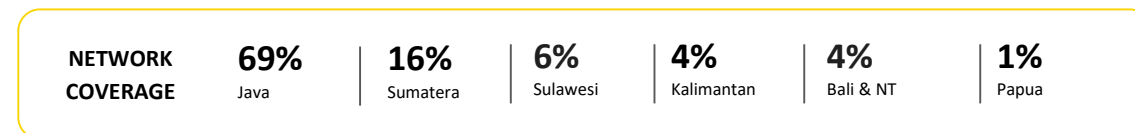
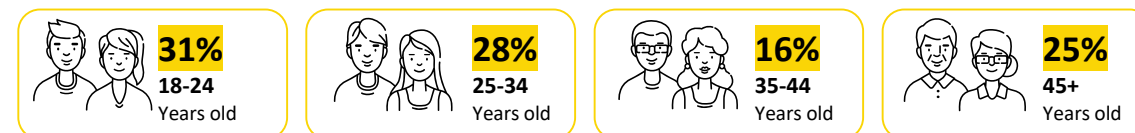
Avg. Monthly Users

\*data per Q1 2023

2.6 Bio+

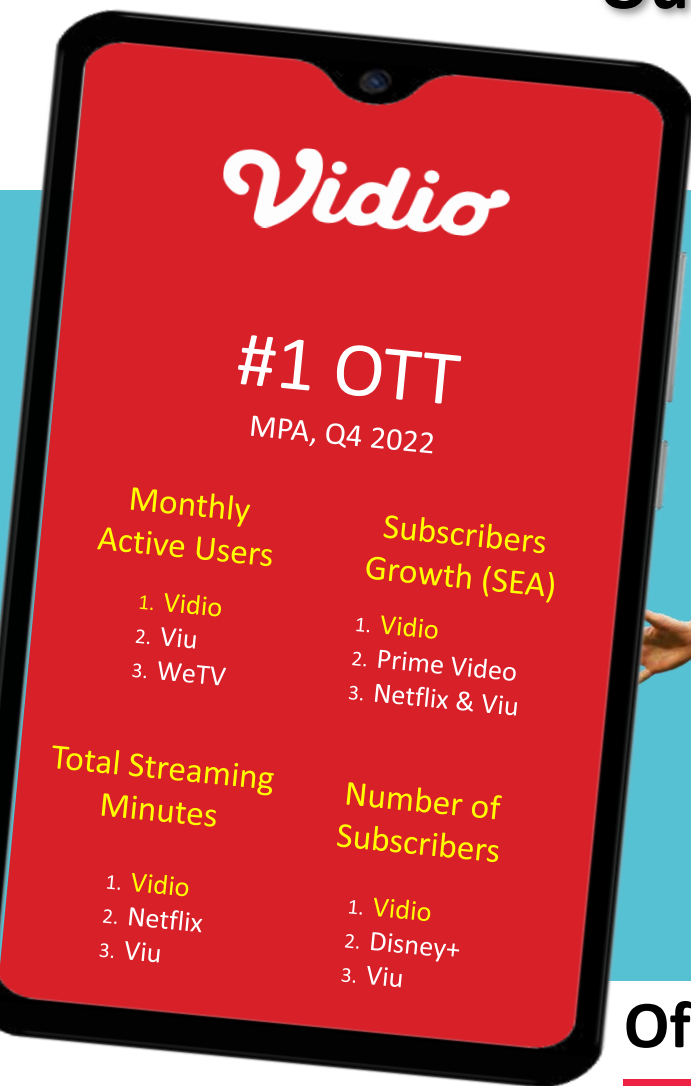
Total Pageviews

\*data Q1 2023





# Our Biggest Endeavor to Secure Our Sustained Leadership in Media in Indonesia



Offering the Most Complete  
**Premium Sports Content**

Vidio is committed to be  
the Leader in **Local Original Series**





# Our Extensive Content Production Capabilities Reflect Our Agility to Produce Top Quality & Sought-after Contents

**SinemArt**  
PICTURES

TV Dramas dan OTT Originals



1 Mio+ Plays per episode

Generating more than **8 Mio plays** on its first Month, **topped** the Drama/Sinetron segment aired on TV FTA



Cinta Setelah Cinta  
(4.4/16.6)



Takdir Cinta yang Kupilih  
(3.6/18.4)



Bidadari Surgamu  
(4.9/19.8)

**SCREENPLAY**  
FILMS

Theatrical Movies, OTT originals, dan FTV

COME  
AND  
SEE  
PICTURES

with  
Joko Anwar

**FRONTIER**  
PICTURES

with  
Timo Tjahjanto



**BASE**  
ENTERTAINMENT

Theatrical Movie



**sky**  
films

OTT Original



**AMADEUS**  
SINEMAGNA



**IET** Indonesia  
Entertainment  
Produksi

Music, Talent Search,  
Awards, dan Special  
Show



Konser Raya 28 Indosiar



SCTV Music Award

**VIP**

Commercial Content Production,  
Live Streaming Production,  
Creative Ideation, Social Media  
Management



Equipped with our own Content Production Companies that not Only supply Our Platforms with contents, but also to third Parties



*The Most Successful Series*



*The First Original Movie produced in Indonesia commissioned as Netflix Originals*



*Bumi Langit Super Hero Universe Movies*



*#1 on Netflix on 65 countries for the first week.*



*Most Watched on Disney+*



*Indonesian made Anime released by netflix*



*Won 2 Awards at Content Asia Awards 2021*



*with  
Joko  
Anwar  
&  
Timo  
Tjahjanto*





# We are scaling up our business to Social Media, Talent Management, Influencer Business, and Events IP Business



Leading Event organizer Owning Multiple LEADING EVENTS IP

IDEA  
FEST

SYNCHRONIZE  
FEST



dram

Label, Artist Management & Music MCN

300+ Content Creators  
11 Bio+ Views  
100 Mio+ Subscribers



FAS

One of the **leading Influencer Management** Organizations

Own **proprietary** social media performance analysis tools; FASTR

Certified **Tiktok Shop Partnership**

Our Own Digital Assets

Total Followers: 10.6 Mio

\*on Instagram, Youtube, Tiktok (per Apr 2023)



11D  
ENTERTAINMENT



unity

Top Boy Band Group in Indonesia

Fast Rising First Girl Group under 11D launched in 2022



iWill Network

11D x Natasha Willona: new media network for young female audience of Indonesia in 2022





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# Solutions Services

Provides comprehensive **end-to-end technology infrastructure and services** for **telecommunications and banking industries**

In 2022, we made some accomplishments in the areas of **quality management** and **information security business**. With data privacy and security becoming the main concern, we have equipped our subsidiaries with the required certifications.

## PT Sakalaguna Semesta



**ISO/IEC 27001:2013**  
Information Security for Serbada Digital Platform that covered mobile application issued by PT TUV Rheinland Indonesia on 22 March 2022

## PT Indopay Merchant Services



Certificate of Compliance on the Payment Card Industry Data Security Standard (PCI DSS) Version 3.2.1 Level-1 issued by ControlCase on 1 June 2022

## PT Tangara Mitrakom



**ISO 9001:2015**  
Quality Management System for the scope of VSAT (Very small Aperture Terminal) and Terrestrial Network Solution Provider EA Code- 33 issued by RIR Certification on 7 September 2022

## PT Abhimata Citra Abadi



**ISO 37001:2016**  
Quality Management System for The provision of Anti Bribery Management Systems for Integrator Solution for ICT and Digital Infrastructure issued by CBQA Global on 24 November 2022



**ISO 9001:2015**  
Quality Management System for the scope of The provision of Quality Management System for System Integrator Solution for ICT and Digital Infrastructure issued by CBQA Global on 17 October 2022



# Our Healthcare Business

The Company realizes the importance of growing and improving health services to meet the demands of the increasing Indonesia population. We see this as a window of opportunity for the Company to grow while benefiting & contributing to the community.



## EMC Healthcare Hospital

EMC Healthcare owns & operates 7 hospitals in Tangerang, Alam Sutera, Sentul, Cikarang, Pekayon, Pulomas, and Cibitung



## Grha Hospital

Established in 2009 and acquired by EMTEK in 2021, operating 1 hospitals in Kedoya, West Jakarta



## Jakarta Eye Center

Established in 1984 as Klinik Mata Jakarta and rebranded into Jakarta Eye Center in 1993. JEC operates 4 hospitals and 9 clinics in Jakarta, Semarang, Makassar, Surabaya, and Purwokerto.







## EMTEK participated in an All Rounded Ecosystem with 4 Super Apps Penetrating the Digital Ecosystem Committed to Empower the growth of MSME Economy



 **32 Million**  
monthly transacting users



**4 Million**  
registered merchants

Grab is a **leading superapp** in **Southeast Asia** (deliveries, mobility, digital financial services)

**1 in 20** people in SEA eat, ride, pay with Grab monthly



Indonesia's **largest** all-commerce marketplace; investing in Virtual Items Marketplace - Itemku

The **first** Indonesia's listed tech unicorn – the largest IPO in IDX history

O2O Agents **>15 Million Mitras** empowered with Digital Apps to aid Digitalization of their Mom and Pop Stores



Dompot Digital Indonesia

**More than 100 million users** with an average of 11 million transactions per day

The **first** in Indonesia to implement **QRIS** across 100% of its merchants



Transforming into **digital based services**, aims to tap into the huge potential of Indonesia's underbanked segment utilizing EMTEK's and its partner's ecosystem

Expanding access to **simple, transparent and flexible financial solution** for MSMEs and retail customers by anchoring on industry-leading technology capabilities.



... and many more





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# Sustainability Initiatives

Strengthening Ecosystem to Maintain Sustainable Values

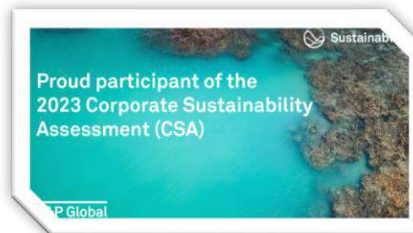
## Efficient and responsible electricity usage

including using energy-efficient equipment such as LED lights, automation systems to control air conditioning (AC) systems, and utilize digital applications to reduce energy consumption. EMTEK also has no substantial fuel needs for daily operations.

## Mangroves planting and supervising in Sunda Strait

EMTEK Group through YPP (Yayasan Pundi Amal Peduli Kasih) planted mangroves and supervised with the purpose of mitigate tsunami disaster along the coastal area of Sunda Strait.

## Proud Participant of the 2023 Corporate Sustainability Assessment by S&P Global



## Organic Farming Training in Pekalongan

On 12-13 October 2022, EMTEK Group through YPP held an Organic Farming Training in Pekalongan that encouraged the farmers not to use chemical fertilizers, but to use organic fertilizers.

## Privacy and Data/Information Protection Policy

On 2022, EMTEK created Privacy and Data/Information Protection Policy and appointed Data Protection Officer. The Company also equipped our subsidiaries with the required certifications.

## Already obtained external assurance from PT TUV Rheinland Indonesia for EMTK 2022 Sustainability Report



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# Sustainability Initiatives

Strengthening Ecosystem to Maintain Sustainable Values

## ASA Bridge Infrastructure Assistance

EMTEK Group through YPP in 2022, have inaugurated a total of 3 ASA Bridges that was build on (i) Rumpin Sub-district and Parung Panjang Sub-district, West Java Province; (ii) Sungai Tengah Regency, South Kalimantan Province; and (iii) East Kutai Regency, East Kalimantan Province. The purpose was to open road access which has indirectly open access to the economy and improve the quality of life.

## Continuous support for micro, small and medium enterprises

EMTEK together with Bukalapak and Grab carried out the #KotaMasaDepan (Kolaborasi Nyata Untuk Masa Depan) program, accelerating the digitization of Micro, Small and Medium Enterprises programs in small cities throughout Indonesia.



## COVID-19 Assistance and other social assistance

Provided various food packs, masks, vaccines, spread throughout Indonesia in 2022.

## Media Literation

EMTEK Group through YPP held Media Literacy in several school in Jakarta and other area with the aim that the younger generation can be wiser in watching proper contents.

## Akademi Televisi Indonesia

EMTEK Group through Indosiar Foundation (Akademi Televisi Indonesia) has contributed in community empowerment by helping prepare professionals in the field of broadcasting, digital creative and new media industries. Not only opens wider opportunities to obtain education but also opening up job opportunities.





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# Sustainability Initiatives

Strengthening Ecosystem to Maintain Sustainable Values

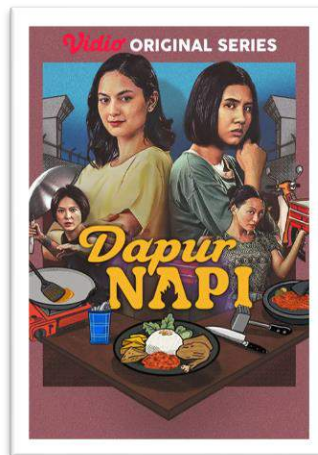
**Produces  
Shows and Movies  
that Encourages ESG  
(Environment, Social,  
and Governance)  
Awareness**

Through its subsidiary, we have produced several interesting, entertaining and educational show and movie that promotes values relevant to sustainable development.



## Sri Asih

woman as the superhero and is rich in Indonesian culture with a message of women empowerment.



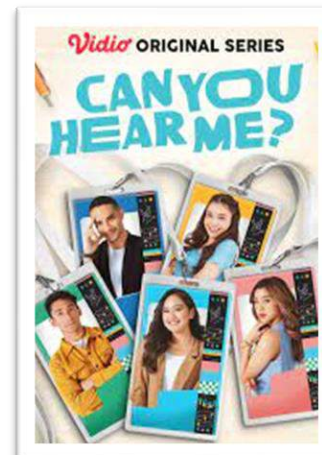
## Dapur Napi

Raised values of Inclusivity, gender equality and women empowerment.



## Drama Ratu Drama

Raised values of Women empowerment, inclusivity in the workplace.



## Can You Hear Me

Raised values of Inclusivity, importance of protecting the environment for disaster mitigation.





**Emtek**

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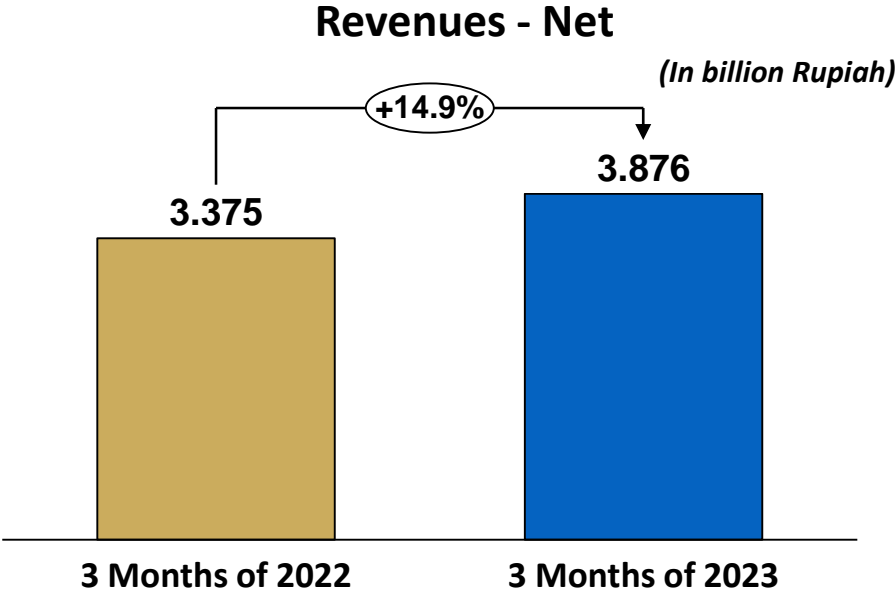
2. Track Record

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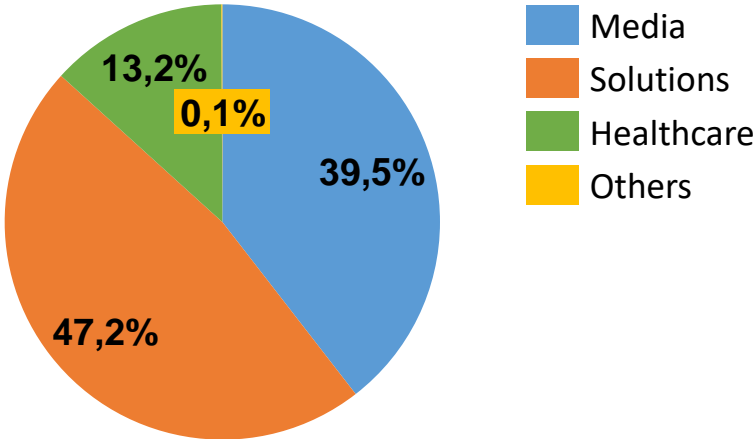


# Revenues Performance of EMTEK Group

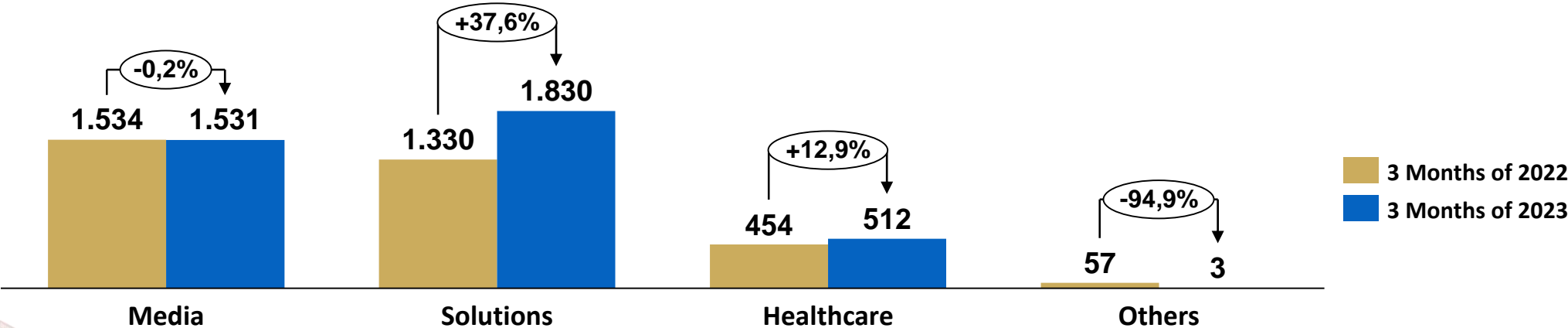
## 3 Months of 2022 vs 3 Months of 2023



**Revenues Contribution Per Segment  
(3 Months of 2023)**



**Revenues - Net Per Segment**



# Performance of EMTEK Group

## Profit or Loss for 3 Months of 2022 vs 3 Months of 2023



(In billion Rupiah)

Information	3 Months of 2022	3 Months of 2023	Increase (Decrease)
<b>Revenues – Net</b>	<b>3,375</b>	<b>3,876</b>	<b>14.9%</b>
Cost of Revenues	(2,461)	(3,140)	27.6%
<b>Gross Profit</b>	<b>914</b>	<b>736</b>	<b>-19.5%</b>
% Revenues – Net	27.1%	19.0%	
Operating Expenses and Others	664	951	43.1%
<b>Operating Profit/(Loss)</b>	<b>250</b>	<b>(215)</b>	<b>-186.1%</b>
% Revenues – Net	7.4%	-5.5%	
Other Income / (Expense)	3,971	(153)	-103.9%
<b>Profit/(Loss) Before Income Tax</b>	<b>4,221</b>	<b>(368)</b>	<b>-108.7%</b>
% Revenues – Net	125.1%	-9.5%	
Tax Expenses	(89)	(16)	-82.1%
<b>Profit/(Loss) for the Period</b>	<b>4,132</b>	<b>(384)</b>	<b>-109.3%</b>
% Revenues – Net	122.4%	-9.9%	
<b>Profit/(Loss) Attributable to :</b>			
Owners of the Parent Entity	4,073	(331)	-108.1%
Non-controlling interest	59	(53)	-188.9%
<b>Earnings per Share (full amount)</b>	<b>67.19</b>	<b>(5.43)</b>	<b>-108.1%</b>



# Performance of EMTEK Group

## Financial Position as of 31 March 2023



(In billion Rupiah)

INFORMATION	31-Dec-22	31-Mar-23	Increase (Decrease)
<b>ASSETS</b>			
Total Current Assets	16,504	15,964	-3.3%
Total Non-current Assets	27,965	27,738	-0.8%
<b>TOTAL ASSETS</b>	<b>44,469</b>	<b>43,702</b>	<b>-1.7%</b>

<b>LIABILITIES</b>			
Total Current Liabilities	3,129	2,826	-9.7%
Total Non-Current Liabilities	1,443	1,407	-2.5%
<b>TOTAL LIABILITIES</b>	<b>4,572</b>	<b>4,233</b>	<b>-7.4%</b>

<b>EQUITY</b>			
Total Equity attributable to Owners of the Parent Entity	35,815	35,438	-1.1%
Non-Controlling Interests	4,082	4,031	-1.3%
<b>TOTAL EQUITY</b>	<b>39,897</b>	<b>39,469</b>	<b>-1.1%</b>

<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>44,469</b>	<b>43,702</b>	<b>-1.7%</b>
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# Performance of EMTEK Group

## Cash Flows of 3 Months of 2022 vs 3 Months of 2023



*(In billion Rupiah)*

INFORMATION	3 Months of 2022	3 Months of 2023
Net Cash (Used in)/Provided by Operating Activities	(595)	396
Net Cash (Used in)/Provided by Investing Activities	(1,709)	309
Net Cash Provided by/(Used in) Financing Activities	1,116	(370)
<b>Net (Decrease)/Increase in Cash and Cash Equivalents</b>	<b>(1,188)</b>	<b>335</b>
Effect of Changes in foreign exchange rates on cash and cash equivalents	21	(187)
Cash and cash equivalents from acquired subsidiaries	-	1
Cash and Cash Equivalents at Beginning of the Period	7,383	8,713
<b>Cash and Cash Equivalents at Ending of the Period</b>	<b>6,216</b>	<b>8,862</b>



**For further information:**

[www.emtek.co.id](http://www.emtek.co.id)

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Jakarta 10270 – Indonesia





# PUBLIC EXPOSE PAPARAN PUBLIK

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**Jakarta, 14 Juni/ June 2023**

