

PUBLIC EXPOSE

PT Elang Mahkota Teknologi Tbk

SCTV Studio, 8th Floor SCTV Tower, Senayan City
Jakarta, 29 Juni/ *June* 2022



AGENDA

1. About EMTEK Group

2. Track Record

3. Financial Performance

Section 1

About EMTEK Group





Emtek

DIREKSI

BOARD OF DIRECTORS



Alvin W. Sariaatmadja
President Director



Sutanto Hartono
Vice President Director



Jay Geoffrey Wachter
Director



Yuslinda Nasution
Director



Sutiana Ali
Director



Titi Maria Rusli
Director



DEWAN KOMISARIS

BOARD OF COMMISSIONERS



Eddy K. Sariaatmadja
President Commissioner



Susanto Suwanto
Commissioner



Fofa Sariaatmadja
Commissioner



Stan Maringka
Independent Commissioner



Pandu Patria Sjahrir
Independent Commissioner

Business Portfolio

EMTEK GROUP



2 nationwide FTA stations in Indonesia



Popular local FTA station



DTH Pay TV



Outdoor Advertising (OOH)



Content Production & Distribution



Talent and Influencers Management



IT & Telco Solutions



Payment & Retail Services



Solution



Media Platform



Digital Publishing



Online Video Platform



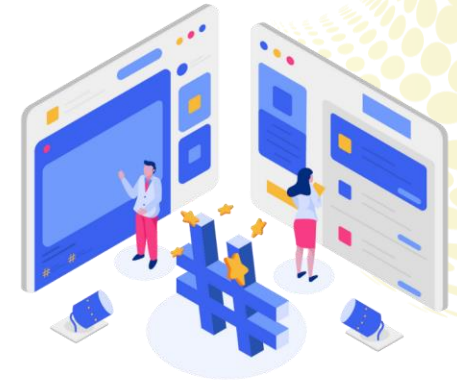
Event Management



Hospital



Healthcare



Digital Media



Others

Investment in diversified tech portfolio



TV Home - Shopping



Section 2

Track Record



Strategic Initiative



Changes in the Nominal Value of Shares (“Stock Split”)

In accordance with the Resolution of the Company’s EGMS which was held on 14 December 2020, the Shareholders have approved the change in the nominal value of the Company’s share (“Stock Split”) from the previous nominal value Rp200 per share to Rp20 per share or with a ratio of 1:10 (one old shares for ten new shares) and was implemented on 11 January 2021.



Capital Increases without Pre-emptive Rights (“PMTHMETD”)

In accordance with the Resolution of the EGMS which was held on 18 February 2021, the Shareholders have approved the Company’s plan to PMTHMETD in a maximum of 5,502,957,342 shares or 9.75% of the total issued and paid-up capital of the Company, the period of PMTHMETD implementation within 2 years since it was approved by EGMS. This PMTHMETD was implemented on 31 March 2021 with a total of 4,757,945,063 shares.



Business Expansion



IPO PT Bukalapak.com Tbk

On August 2021, Bukalapak's IPO went on to be the largest on IDX to date, marking the first time a unicorn company went public.



Investment in RANS Entertainment

This investment is made by the Company's indirect subsidiary, namely PT Indonesia Entertainmen Grup.



Acquisition of PT Kedoya Adyaraya Tbk ("RSGK")

This acquisition is made by the Company's subsidiary, namely PT Sarana Meditama Metropolitan Tbk on November 2021

Purchase of 28% shares of PT Nitrasanata Dharma (NSD) (Jakarta Eye Center)

This share purchase is made by the Company's subsidiary, namely PT Sarana Meditama Metropolitan Tbk on April 2022.



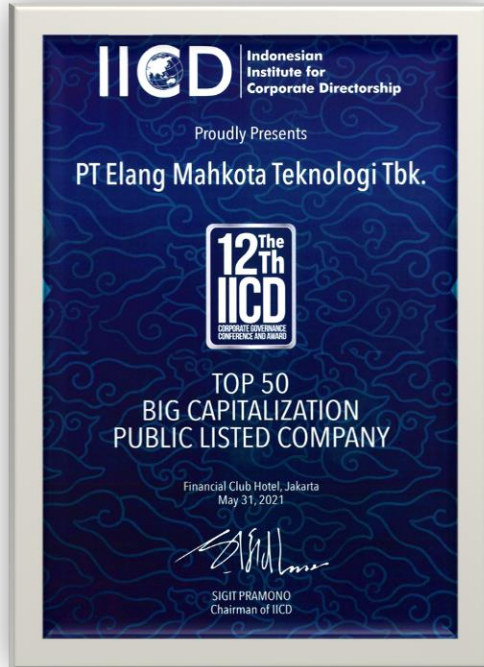
Acquisition of PT Bank Fama International

This acquisition is made by the Company's subsidiary, namely PT Elang Media Visitama on 22 December 2021.





Emtek Awards 2021



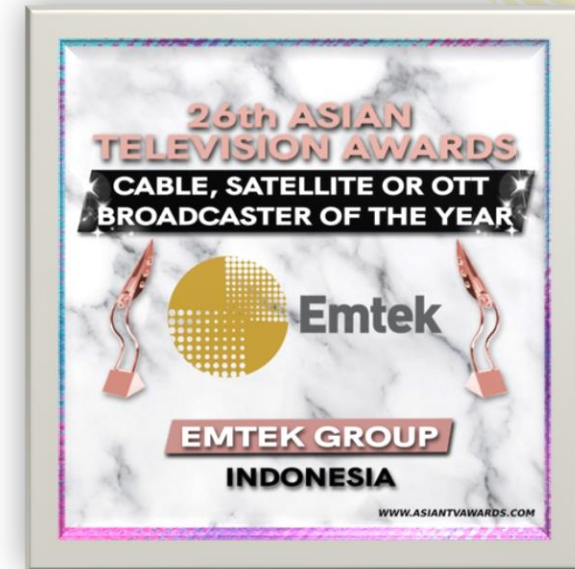
Indonesian Institute for Corporate Directorship (IICD)

Category of "TOP 50 Big Capitalization Public Listed Company" on 31 May 2021.



Forbes Indonesia

Category of "The Best 50 Public Listed Companies 2021" on 4 November 2021.



Asian TV Awards

Category of "Cable, Satellite, or OTT Broadcaster of the Year" on 10 December 2021.



Indosiar & SCTV managed to hold their position as Top 3 FTA stations



22 May - 18 Jun 2022

Top 10 Audience Share

Based On All 5+, All Time,
All 11 Cities, 22 May - 18 Jun, 16TV

Channel	All Time
	2022
RCTI	18.9
IVM	18.8
SCTV	16.9
MNCTV	9.4
ANTV	8.8
GTV	7.8
TRANS7	7.7
TRANS	6.4
TVONE	2.7
METRO	1.2

Channel	Prime Time
	2022
RCTI	23.4
IVM	18.7
SCTV	17.6
MNCTV	8.4
ANTV	7.9
TRANS7	7.5
GTV	5.8
TRANS	5.2
TVONE	2.6
METRO	1.5

Channel	Non Prime
	2022
IVM	18.8
SCTV	16.5
RCTI	15.9
MNCTV	10.1
ANTV	9.5
GTV	9.1
TRANS7	7.9
TRANS	7.2
TVONE	2.8
TVRI1	1.0

*Primetime = 18:00-23:00

*Non Prime = 02:00-18:00 &
23:00-26:00

*With the upcoming analog switch-off by end of this year,
We will expand its coverage by 47%, add 34% population reach,
and secure 2 additional licenses to our ecosystem ~ for youth and kids*





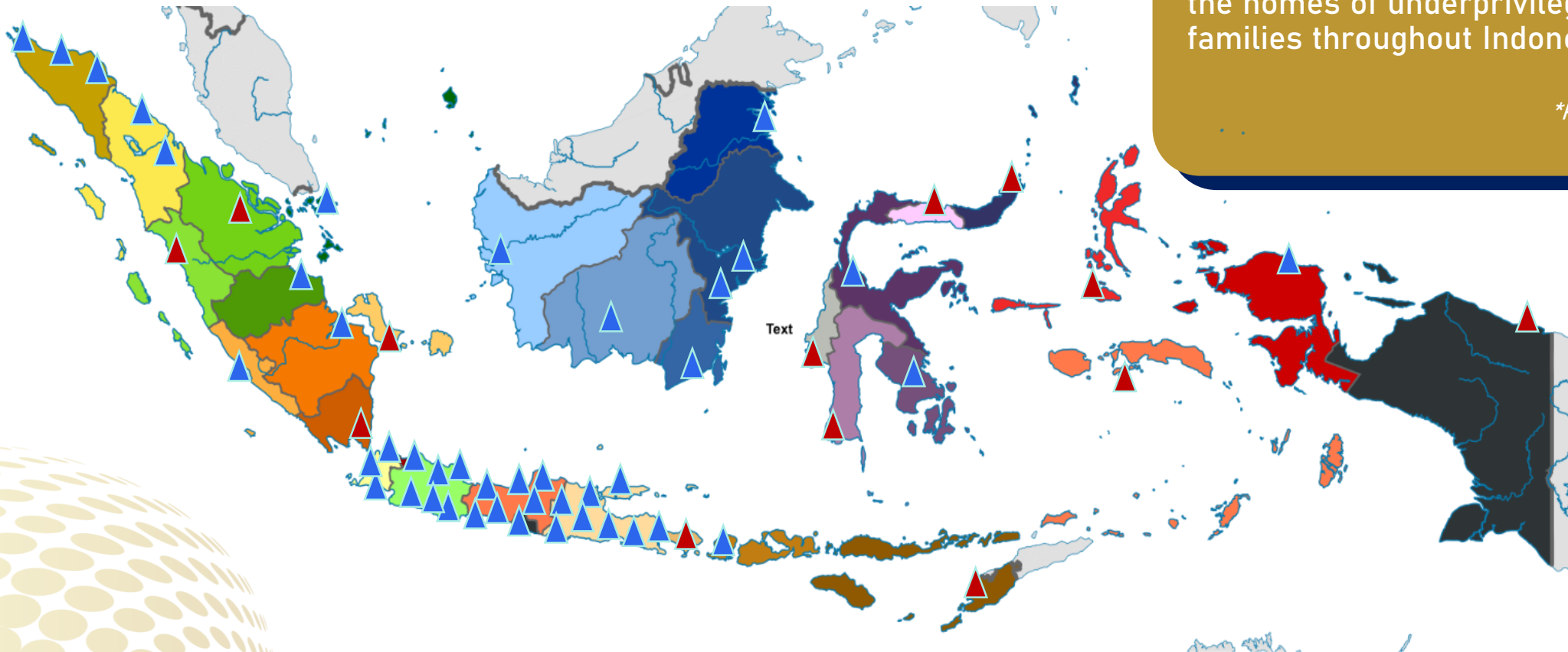
Emtek

44 Areas are already in operation since ASO Phase 1 & 2

5 Areas waiting for frequency allocation during ASO Phase 3 from the total licensed 49 areas.

SCM has distributed 34,337 STBs to the homes of underprivileged families throughout Indonesia

**Per 19 Jun 22*





continues to be among the
leaders in News, Sports, and
Lifestyle portals

Extensive Publisher Network with 9 top
performing sites

▶ 110M+ Average
Monthly Visitors
(Q1 2022)

TOP 10 ON NEWS

#7 **LIPUTAN6**

#9 **merdeka.com**

TOP 6 ON LIFESTYLE

#4 **FIMELA**

#6 **Dream**
MUSLIM LIFESTYLE

TOP 7 ON AUTOMOTIVE

#7 **OTOSIA.COM**
OTOMOTIF INDONESIA

TOP 3 ON ENTERTAINMENT NEWS

#2 **KapanLagi**
.com

#3 **BRILIO**
.NET

TOP 4 ON SPORTS CATEGORY

#1 **BOLA.COM**

#4 **BOLA.NET**



We have aggressively built our OTT business, Vidio.com, as the **leading local OTT platform in Indonesia**



with the biggest content library

1M+ **64** **33** **240+** **3100+**
VODs Linear Radio eSports Live events

Indonesia's #1 OTT Platform

#1 OTT in Indonesia

By Minutes Streamed | MPA, Q1 2022

#1 App in PlayStore

Top Grossing Entertainment Apr'22

#1 OTT in Indonesia

By MAU | MPA, Q1 2022

#1 OTT App in AppStore

Top Free Entertainment Feb 2022

..with the **widest distribution** in Indonesia

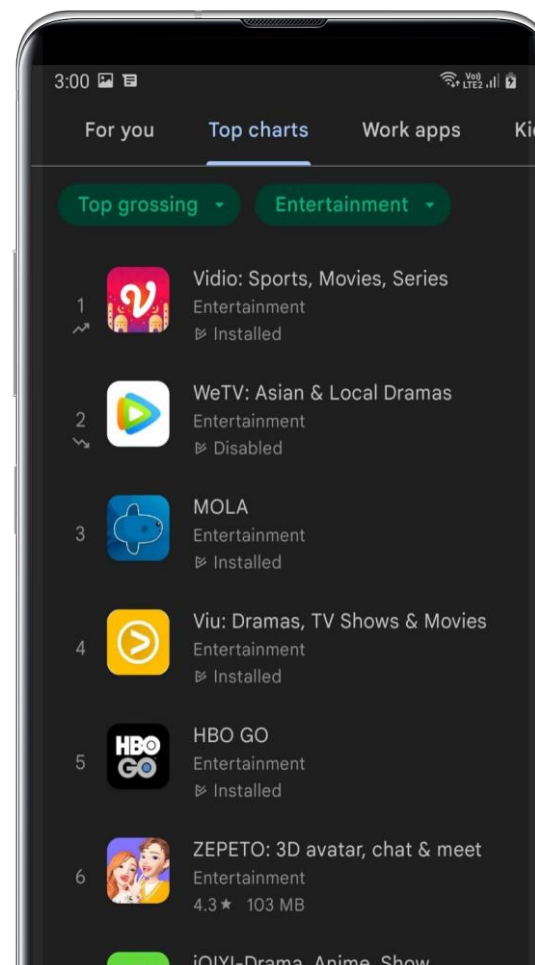
TV Apps.



Android
Phone



Telco
Operator



#1 OTT

in INDONESIA

(by MAU & Minutes Consumed)

Total Streaming Minutes
MPA, Q1 2022

Monthly Active Users
MPA, Q1 2022



Vidio offers the most Extensive **Sports and Local Content** library, and **Live Stream access** to FTA TVs and in-house Virtual Events

The Most Complete Premium Sports Contents



Exclusive Local Original Series & Exclusive AVOD Series



Top-rating TV Shows & National FTA Channels



Prime Foreign Contents



Live Streaming Events





Vidio raised external funds to turbocharge Vidio's growth and extend its market leadership in Indonesia

- 1 November 2021
Affinity Equity Partners (“Affinity”), one of the largest dedicated Asian private equity firms, through Concentricity Pte. Ltd., invested US\$150 million to Vidio.
- 14 June 2022
PT Dian Swastatika Sentosa Tbk (DSSA), a business pillar of Sinarmas Group, through its subsidiary, PT DSST Mas Gemilang (DSST), and Grab LA Pte Ltd (Grab), a subsidiary of Grab Holdings Limited which operates the leading super-app platform in South East Asia, and PT Ekonomi Baru Investasi Teknologi (EBIT), the subsidiary of the football club, Bali United, and other investors injected additional investment of US\$ 45 million to Vidio.





Emtek

We get exclusive rights to broadcast the **World Cup** and **EPL** on all platforms in Indonesia Territory

FIFA World Cup
2022 in Qatar

FIFA U20 World Cup 2023
in Indonesia



**FIFA WORLD CUP
Qatar 2022**



Indonesia 2023

Official Broadcast Prescon
15 Mar 2022



Total
64
matches

LIVE Matches and many Supporting Contents

English Premier League
(2022/2023 | 2023/2024 | 2024/2025)



**Premier
League**



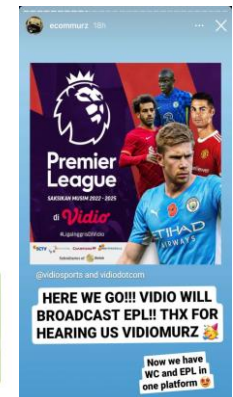
Detik Sport

Emtek Tayangkan Liga Inggris Tiga Musim 2022-2025

Musim 2021/2022 adalah kali terakhir Mola TV menayangkan Liga Inggris. "Emtek akan menayangkan English Premier League (EPL), jadi EPL merupakan...

Indonesia trends

1. K-pop · Trending
#BIGBANG_StillLife
1.42M Tweets
2. Premier League · Trending
#LigaInggrisDiVidio
1,480 Tweets





EMTEK's extensive **content production** capabilities reflect our agility to produce top quality & sought-after contents



producing our TV Dramas and OTT Originals



16 Mio+ Plays during its release

Rank #1 AVOD content, topping the plays of the Sinetrons airing on FTA TV



Cinta Setelah Cinta
(3.5/15.1)



Garis Cinta
(1.5/13.4)



Roda-Roda Gila (1.6/15.0)



produces our Music, Talent Search, Awards, and Special Show



produces Theatrical Movies, OTT originals, and FTV



18.1 mio plays
4.1 mio watchers
#1 VOS (Vidio Original Series) record-breaking & highest performance of all time

5.4 mio plays
1.2 mio watchers

#1 Overall Plays in May



11.9 mio plays
3 mio watchers
More than 1.5 million views after 3 days of broadcast



AKSI Indonesia 2022 (1.8/17.2)
Best performance since 2013



Emtek

We are striving to create a well-rounded ecosystem with talent management, influencer business, and events IP

dr.m

Label, Artist Management, Largest Entertainment & Music Mcn In Indonesia, With >125 Mn. Subscribers



BUDI DOREMI

“Melukis Senja”

132MIO+ Views on YouTube

- Favorite Male & Favorite Song - TSEL Awards
- Song of the year - IMA 2021 & Joox IMA

11DTM
ENTERTAINMENT

Talent Management by a strong digital, content and talent community

unity



- Completed 30 cities roadshow with Smartfren
- Starred in Pepsodent ads
- New single + National roadshow in Q3

BUNDlifetainment
Entertainment, inspiration and information for All Women



- Secured 1st deal with L'Oreal
- Engagement rate at 300%

FAS
FAMOUS ALLSTARS

Influencer Marketing Company Connecting Brands to Influencers.

Fas Also Created **Allstars.id**,
Indonesia's First And Largest
Influencer Marketplace Platform

Total Followers: 10,129,811

*on Instagram, Youtube, Tiktok (per 31 May 2022)



Kokikutv





Nex Parabola has distributed **2.9 million** active Set Top Boxes across Indonesia



HD picture and good sound quality



Hybrid receiver (C-Band & Ku-Band)



Exceptional content offering



Extensive distribution & service centers

Welcoming New Seasons of Sports Exclusive





Emtek

Solutions Services

Provides
comprehensive **end-
to-end technology
infrastructure** and
services for
**telecommunications
and banking
industries**



ABHIMATA

Offers VSAT Integrated Solutions since 1998, with over 9.200 remote units installed across Indonesia



Powering
Communication

Pioneer in telco services offering and data center, start diversifying into IoT business since 2019



**sakalaguna
semesta**

Distributor of starter pack, mobile physical and e-vouchers, as well as multi-biller payment



e-Payment company providing a non-cash transaction system & e-payment solution. The 1st non-bank entity obtaining “Acquiring License” by Central Bank of Indonesia on April 2011



Our Healthcare Business

The Company realizes the importance of growing and improving health services to meet the demands of the increasing Indonesia population. We see this as a window of opportunity for the Company to grow while benefiting & contributing to the community.



EMC Healthcare

EMC Healthcare owns & operates 6 hospitals in Alam Sutera, Cikarang, Pekayon, Pulomas, Sentul, and Tangerang



Grha Hospital Group

Established in 2009 and acquired in 2021, operating 2 hospitals in Kedoya and Kawasan Industri MM2100





Our Healthcare Business

EMC Tangerang Hospital

Established: 1991

Our speciality center:

- Spine Center
- Vascular Center
- Fertility Center
- Kidney Center



EMC Alam Sutera Hospital

Established: 2007

Our speciality center:

- Cardiovascular Center
- Orthopedic Center
- Neuroscience Center
- Urology Center
- Kawasaki Center
- Oncology Center



Grha Kedoya Hospital

Established: 2011

Our speciality center:

- Trauma Center
- Oncology Center
- Cerebro – Cardio Vascular Center
- Wellness Center



EMC Sentul Hospital

Established: 2013

Our speciality center:

- Pain Management Center
- Sports Clinic & Hip & Knee
- Plastic Surgery & Aesthetic Center
- Maternity Center (ERACS Method)



Our portfolio consist of 6 EMC Hospitals and 2 Grha Hospitals located around the Jakarta greater area



EMC Cikarang Hospital

Established: 2016

Our speciality center:

- Heart & Vascular Center
- Neuroscience Center
- Orthopaedic Center
- Digestive Center



Grha MM2100 Hospital

Established: 2018

Our speciality center:

- Trauma Center
- Medical Check Up



EMC Pekayon Hospital

Established: 2018

Our speciality center:

- Cardiovascular Center
- Orthopedic Center
- Neuroscience Center
- Digestive Center



EMC Pulomas Hospital

Established: 1972

Our speciality center:

- Cardiovascular Center
- Orthopedic Center
- Neuroscience Center
- Digestive Center
- Urology Center



Emtek Digital Business

EMTEK has established diversified and strong digital ecosystem in Indonesia tech landscape through its various strategic investment

e-commerce through BukaLapak, ride hailing/delivery services through Grab Indonesia, OTT video streaming services through Vidio.com, payments through DANA, and others.





Emtek “Kota Masa Depan” Program

EMTEK, Grab Indonesia, and BukaLapak launched “Kota Masa Depan” program as an extensive program targeting MSMEs in second and third tier cities across Indonesia

that focuses on three priorities: Vaccination, Adoption of Digital Platforms and Empowering MSMEs through training and mentoring for business development through digital technology.

- The Signing of the MoU on Festival Kota Masa Depan Phase 2. Following the positive impacts on Festival Kota Masa Depan Phase 1:
 - 13.839 Merchant on board on Grab & BukaLapak (end of Jan) over-achieved by +38%
 - GMV increment Grab 21% average in 5 cities
 - 575 registrants, 14% profit growth in Kupang and 12% in Solo for the accelerator program



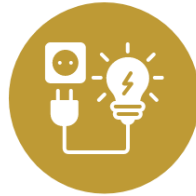


Emtek

Sustainability Report

Connecting People **Enriching Lives**

60% electricity reduction, compared without efficiency initiative. We replaced the tungsten lights with LED that consume less energy.



COVID-19 Assistance, more than **15 billion Rupiah fund raised** through our Indonesia Tangguh Charity Concert, which then donated to COVID-19 assistance at “Kapal Isolasi Terpusat Terapung” (Isoter Terapung).

Waste reduction by strengthening reuse procedures and embracing digital transformation in our operations, where we can also reduce materials consumption.



Continuous support for micro, small and medium enterprises' with 17.4 million online and offline partners at BukaLapak and 23 thousand business owners at DANA Bisnis platform.

Environmental

Social





Emtek Better Life

EMTEK Cares for COVID-19

1,250

people for the Gotong Royong
Vaccine from the EMTEK
Group.

64,787

people for the government
vaccine program.

2,565

vaccine participants in 12
locations in the Greater
Jakarta area for the SCTV
Anniversary.



In 2021, we held the “Charity Concert Indonesia Tangguh”
and managed to raise a total of **Rp15,838,513,884**



Emtek Better Life

COVID-19 Prevention Campaign



90 COVID-19
Infographic Videos
to educate on
Pandemic
prevention

500+ Videos in
promoting
and
educating the
COVID-19

70+ COVID-19
Vaccine Videos
to educate on
Pandemic
prevention

17+ Live Streaming
with Medical
Doctors During
Pandemic

150 Celebrity Videos to
educate on Pandemic
prevention
COVID-19
Vaccine Videos to
educate on Pandemic
prevention

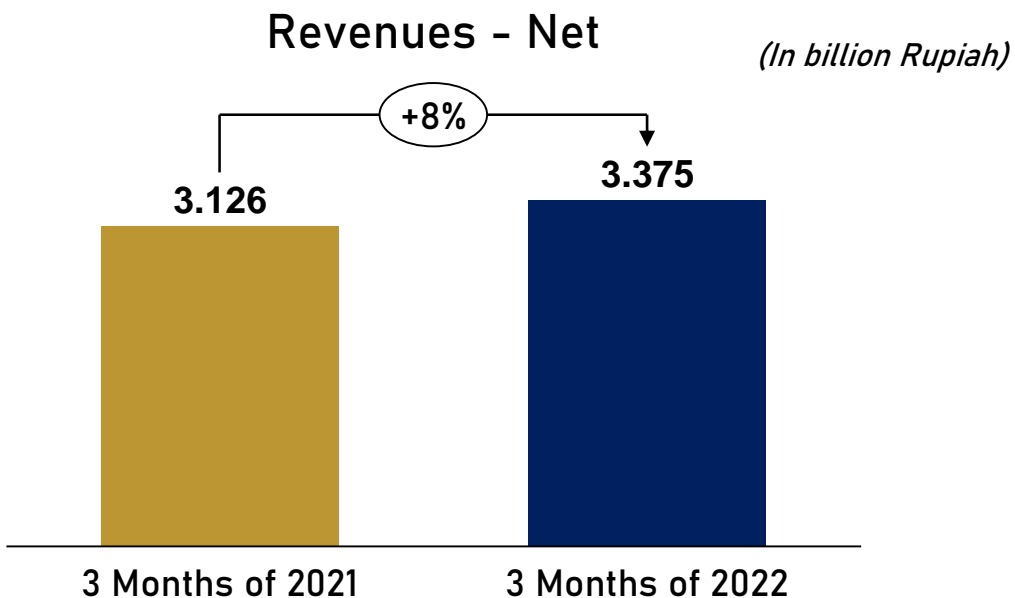
Section 3

Financial Performance

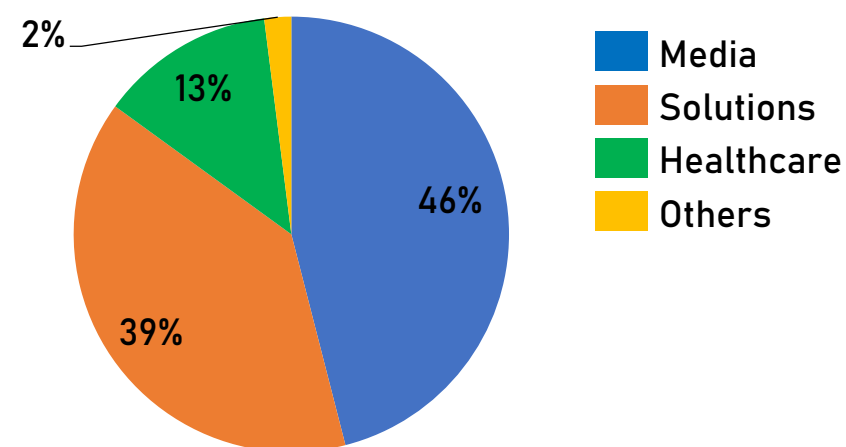


Revenues Performance of EMTEK Group

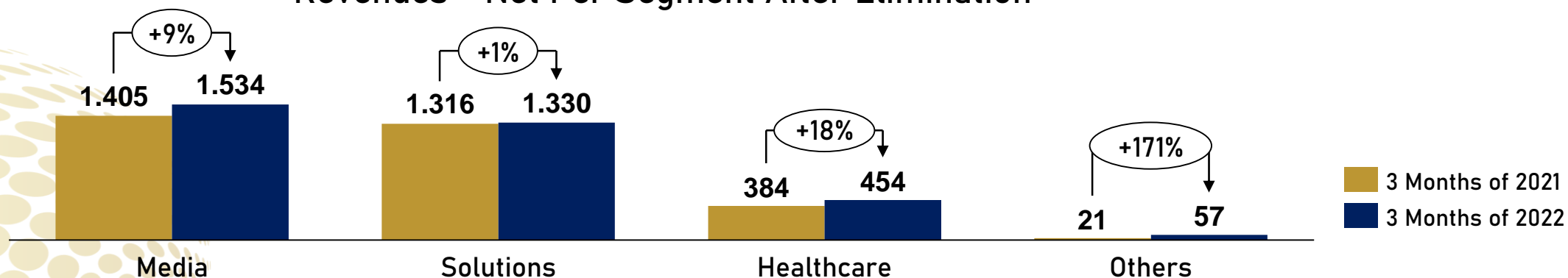
3 Months of 2021 vs 3 Months of 2022



Revenues Contribution Per Segment
(3 Months of 2022)



Revenues - Net Per Segment After Elimination



Performance of EMTEK Group

Profit or Loss for 3 Months of 2021 vs 3 Months of 2022



(In billion Rupiah)

Information	3 Months of 2021	3 Months of 2022	Increase (Decrease)
Revenues – Net	3,126	3,375	8.0%
Cost of Revenues	(2,167)	(2,461)	13.6%
Gross Profit	959	914	-4.7%
<i>% Revenues – Net</i>	<i>30.7%</i>	<i>27.1%</i>	
Operating Expenses and Others	(403)	(664)	64.8%
Operating Profit	556	250	-55.1%
<i>% Revenues – Net</i>	<i>17.8%</i>	<i>7.4%</i>	
Other Income / (Expense)	(216)	3,971	1,938.4%
Profit Before Income Tax	340	4,221	1,141.5%
<i>% Revenues – Net</i>	<i>10.9%</i>	<i>125.1%</i>	
Tax Expenses	(122)	(89)	-27.1%
Profit from the Period	218	4,132	1,795.4%
<i>% Revenues – Net</i>	<i>7.0%</i>	<i>122.4%</i>	
Profit (Loss) Attributable to :			
Owners of the Parent Entity	102	4,073	3,893.1%
Non-controlling interest	116	59	-49.14%
Earnings per share (full amount)	1.85	67.19	3,531.9%

Performance of EMTEK Group

Financial Position As of 31 March 2022



(In billion Rupiah)

INFORMATION	31 December 2021	31 March 2022	Increase (Decrease)
ASSETS			
Total Current Assets	12,961	13,762	6.2%
Total Non-current Assets	25,208	29,116	15.5%
TOTAL ASSETS	38,169	42,878	12.3%
LIABILITIES			
Total Current Liabilities	3,214	2,925	-9.0%
Total Non-Current Liabilities	1,286	1,295	0.7%
TOTAL LIABILITIES	4,500	4,220	-6.2%
EQUITY			
Total Equity attributable to Owners of the Parent Entity	28,432	33,501	17.8%
Non-Controlling Interests	5,237	5,157	-1.5%
TOTAL EQUITY	33,669	38,658	14.8%
TOTAL LIABILITIES & EQUITY	38,169	42,878	12.3%

Performance of EMTEK Group

Cash Flows of 3 Months of 2021 vs 3 Months of 2022



(In billion Rupiah)

INFORMATION	3 Months of 2021	3 Months of 2022	Increase (Decrease)
Net Cash Provided by/ (Used in) Operating Activities	473	(595)	-225.8%
Net Cash Used in Investing Activities	(391)	(1,709)	337.1%
Net Cash Provided by Financing Activities	9,307	1,116	-88.0%
Net Increase (Decrease) in Cash and Cash Equivalents	9,389	(1,188)	-112.6%
Effect of Changes in Foreign Exchange Rates on Cash and Cash Equivalents	90	21	-76.7%
Cash and Cash Equivalents at Beginning of the Period	2,695	7,383	174.0%
Cash and Cash Equivalents at Ending of the Period	12,174	6,216	-48.9%

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Jl. Asia Afrika Lot 19
Jakarta 10270 – Indonesia



PT Elang Mahkota Teknologi Tbk

SCTV Studio, 8th Floor SCTV Tower, Senayan City
Jakarta, 29 Juni/ *June* 2022

